

ANTON HOSPITALITY

www.MotelSellers.com

Professional Brokerage Services

for

Hotels and Motels

ANTON HOSPITALITY, INC.

**2750 S. Wadsworth Blvd., Suite C-111
Denver, Colorado 80227**

**Telephone (303) 989-2100
FAX (303) 914-8400**

Email: info@antonhospitality.com



Just think...

*It's NEVER the Listing
that counts,
it's always
THE SALE!*

As it was the small ones that made us big, we thank them by still brokering them along with some of the largest hotels in the nation.

Whether you are large or small, franchised or independent, if you wish to sell, purchase, or simply talk about current market conditions, don't hesitate and give us a call.

**Telephone (303) 989-2100 Toll Free (888) 437-2121
FAX (303) 914-8400**

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ANTON HOSPITALITY, INC.**



Our successful professional engagements in the hospitality industry over the past 20-years include Five Hundred and Twelve (512) successful brokerage, marketing, financing, and loan-workout performances.

FULL-SERVICE HOTELS:

Forty-Four (44) properties with 11,133 guestrooms in 18 states, including but not limited to flags like Hilton, Marriott, Sheraton, Westin, Omni, Princess, Radisson, Clarion, Crown Plaza, Holiday Inn, Best Western and Ramada, as well as Independent hotels including true 4-Star and 5-Star (Mobil Guide) establishments.

LIMITED-SERVICE HOTELS:

Two-Hundred and Forty-Six (246) properties with 22,842 guestrooms, including but not limited to the franchise or membership flags of Marriott, Hampton Inn, Holiday Inn Express, Sleep Inn, Comfort Inn, Quality Inn, Best Western, Radisson, Ramada, Microtel, Days Inn, as well as independent lodging properties.

FRANCHISED & INDEPENDENT MOTELS:

One-Hundred and Seven (107) properties with 10,270 guestrooms, including but not limited to the franchise and membership flags of Best Western, Ramada, Super 8, Days Inn, Budget Host, Best Value Inns, as well as independent motel properties.

FRANCHISED & INDEPENDENT RESTAURANTS:

Eighty-Seven (87) fast food, full-service, and white tablecloth operations, most often, but not always, situated adjacent or nearby respective lodging operations.

GOLF & COUNTRY CLUBS and ATHLETIC CLUBS:

In addition to the foregoing we have previously brokered and/or provided financial services for sixteen (16) Golf & Country Clubs, as well as twelve (12) Athletic Club facilities.

Having paid our dues hands-on for a combined total of more than 80-years in YOUR field, the lodging industry, we are 'hotel professionals' first - brokerage has always ranked second.

We currently hold real estate licenses in the western 12-states, with others in-active yet easily reinstated, we've performed in most other states of the nation in one function or other and have completed transactions as far away as Canada, Mexico, the Caribbean Islands and Europe.



ANTON HOSPITALITY, INC.

PROFESSIONAL BIOGRAPHIES

ERICH A. EHRENSTRASSER - President and Broker of Record

Erich has more than 40-years of hospitality industry experience. Licensed in twelve western states, and two in the east, he is a true expert in management, marketing, brokerage, financing, turnaround & crisis management, renovations, development, construction and conversions. Past positions include Founder and President of GlobeSource, Inc., providing asset management services for 9.2 billion dollars in non-performing hotel & commercial loans for the Federal Deposit Insurance Corporation (FDIC), the Resolution Trust Corporation (replacing the FSLIC in the early '90's), life insurance companies, as well as domestic and international banks; Senior V.P. Hotel Assets, 1st Nationwide Bank; Senior V.P.; Hilton Hotels. Mr. Ehrenstrasser holds graduate degrees in business and tourism marketing from the Academy of World Trade (University of Vienna), Austria, and an undergraduate degree in Hotel Administration from the Hotel School in Salzburg, Austria.

CYNTHIA LEE MCLELLAN - Executive Vice President

Cindy has a background of more than 20-years in commercial lending, asset management, loan workout, hotel/motel management, commercial property management, brokerage, human resources, corporate management, accounting and public relations. Past positions include President, Century 21 Anton & Lee, Inc.; President, GlobeSource Real Estate Services, Inc.; Senior Vice President - Marketing, GlobeSource Inc.; Vice President - Operations, Asset Management Ltd.; and Banking Officer/Cashier for Norwest Bank (now Wells Fargo). She attended Colorado State University, University of Denver, and Carroll College in Helena, MT.

DENNIS S. IWAMOTO - Vice President & Director

Dennis's professional experience and background consists of nearly 40-years in property management, asset management, analytical investment services, development, receiverships and real estate brokerage. His experience includes property management, hotel and motel management, asset management, investment properties, project analysis, development, and receiverships. Previously he held positions as Senior Vice President, GlobeSource, Inc., Phoenix, AZ, and President of Cal-Pacific Realty, Inc., Phoenix, AZ. He also had managed the in-house brokerage division of Home Federal Savings & Loan Association in Los Angeles, CA. Dennis attended Arizona State University and Valley College in Phoenix.



SYNOPSIS:

Our seasoned team offers years of expertise in the lodging industry, not only in sales, marketing, and advertising, but also in more than Three-Hundred (300) IRS 1031 Tax-Deferred Exchanges, buyer financing, concept conversions, franchise and PIP (Property Improvement Plans) negotiations, as well as professional transaction closings. You won't find us easily overwhelmed by unique difficulties or problems, and even though we may have 'seen it all' by now, we have never been accused of avoiding a search for new solutions.

While 'P-r-o-c-r-a-s-t-i-n-a-t-i-o-n' has fifteen letters, with us it is still a four-letter word! We promise never to show your property to tire-kicking 'Wringers' like Aunt Louise, Cousin Joe, or even our mother-in-law, just to 'prove' that we're not sitting on our laurels at home.

We do wish to point out that while we always work for the Seller, we've continuously had to find our own qualified Buyers for our listings. We have successfully done this here in the United States as well as around the globe. It is on YOUR behalf that we arrange Buyer-financing via private, SBA, or commercial sources. Because without a proper mortgage, there would be no Sale!

And last, but not least -

Recession, Depression, Bad Economy, No Lenders - who tells you these things???

We have qualified Buyers with checkbooks in hand - as well as financing sources ready to lend!

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